

September 7, 2023

Notice Regarding August 2023 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2023 (September 1, 2022 – August 31, 2023) as follows.

【1st half】

(YoY change in sales)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	98.7%	100.0%	98.9%	101.0%	96.6%	98.0%	99.0%
	Previous year	97.5%	98.6%	95.6%	95.2%	97.1%	95.8%	96.6%
	All-store	118.4%	103.0%	101.6%	104.2%	99.4%	100.6%	104.2%
Company total		119.5%	103.2%	100.1%	103.1%	97.5%	99.7%	103.4%

(Number of 100-Yen shops)

# of shops opened	20	26	20	14	13	11	104
	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of shops closed	10	8	6	10	9	10	53
	(0)	(0)	(1)	(1)	(0)	(0)	(2)
# of shops at end of month	1,651	1,669	1,683	1,687	1,691	1,692	1,692
	(23)	(23)	(22)	(21)	(21)	(21)	(21)

【2nd half】

(YoY change in sales)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 nd half total	Full-year
Directly-managed 100-Yen shops	Same-store	97.0%	97.3%	96.2%	98.3%	100.8%	98.6%	98.0%	98.5%
	Previous year	98.8%	99.3%	97.6%	99.7%	100.3%	99.7%	99.2%	97.9%
	All-store	100.2%	99.5%	98.3%	100.4%	103.1%	100.9%	100.4%	102.3%
Company total		99.2%	99.3%	99.9%	99.1%	101.6%	99.5%	99.8%	101.6%

(Number of 100-Yen shops)

# of shops opened	23	26	19	31	20	5	124	228
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of shops closed	13	7	9	2	5	11	47	100
	(0)	(0)	(0)	(0)	(0)	(2)	(2)	(4)
# of shops at end of month	1,702	1,721	1,731	1,760	1,775	1,769	1,769	1,769
	(21)	(21)	(21)	(21)	(21)	(19)	(19)	(19)

- (Notes)
1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
 2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
 3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.
 4. In August 2023, 247 shops, mainly in the Kinki region, were temporarily closed due to several typhoons. As a general rule, we exclude "stores that were closed in the same month of the previous year or the current month" from the same-store category. However, the figures for those stores in the current month are included in the same-store category as an exceptional measure.