

September 12, 2022

**Notice Regarding August 2022 Monthly YoY Change in Sales and Number of Shops**

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2022 (September 1, 2021 – August 31, 2022) as follows.

**【1<sup>st</sup> half】**

(YoY change in sales)

								(%)	
		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 <sup>st</sup> half total	
Directly-managed 100-Yen shops	Same-store	97.5	98.6	95.6	95.2	97.1	95.8	96.6	
	Previous year	96.7	105.3	103.2	103.6	102.6	88.5	99.8	
	All-store	100.6	119.0	116.2	115.5	118.2	116.8	114.4	
Company total		97.5	114.2	112.3	113.3	115.6	114.2	111.3	

(Number of 100-Yen shops)

(Shops)

# of shops opened	14 (-)	26 (-)	26 (-)	13 (-)	6 (-)	12 (-)	97 (-)
# of shops closed	3 (-)	5 (-)	4 (1)	2 (-)	5 (-)	8 (2)	27 (3)
# of shops at end of month	1,375 (23)	1,541 (28)	1,563 (27)	1,574 (27)	1,575 (27)	1,579 (25)	1,579 (25)

**【2<sup>nd</sup> half】**

(YoY change in sales)

(%)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 <sup>nd</sup> half total	Full-year
Directly-managed 100-Yen shops	Same-store	98.8	99.3	97.6	99.7	100.3	99.7	99.2	97.9
	Previous year	91.3	87.2	89.7	91.0	93.9	93.5	91.1	95.2
	All-store	119.6	120.1	119.1	119.5	120.7	118.7	119.6	117.0
Company total		117.4	117.9	116.9	120.2	121.1	119.6	118.8	115.0

(Number of 100-Yen shops)

(Shops)

# of shops opened	24 (-)	22 (-)	11 (-)	14 (-)	21 (-)	4 (-)	96 (-)	193 (-)
# of shops closed	6 (2)	3 (-)	6 (-)	2 (-)	8 (-)	9 (-)	34 (2)	61 (5)
# of shops at end of month	1,597 (23)	1,616 (23)	1,621 (23)	1,633 (23)	1,646 (23)	1,641 (23)	1,641 (23)	1,641 (23)

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.  
 2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.  
 3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.  
 4. The number of shops as of the end of October includes 145 shops (including 5 FC shops) of ONTSU F RETAIL CO., LTD., which was acquired as of October 1, 2021.