

*August 7, 2024*

**Notice Regarding July 2024 Monthly YoY Change in Sales and Number of Shops**

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2024 (September 1, 2023 – August 31, 2024) as follows.

[1<sup>st</sup> half]

(YoY change in sales)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 <sup>st</sup> half total
Directly-managed 100-Yen shops	Same-store	98.7%	100.7%	102.5%	103.2%	104.0%	106.5%	102.6%
	Previous year	98.7%	100.0%	98.9%	101.0%	96.6%	98.0%	99.0%
	All-store	100.7%	102.3%	103.5%	103.5%	104.1%	105.8%	103.3%
Company total		98.1%	101.4%	104.1%	102.3%	105.2%	105.4%	102.7%

(Number of 100-Yen shops)

# of shops opened	22	24	14	11	4	12	87
	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of shops closed	8	13	4	4	18	6	53
	(1)	(0)	(0)	(1)	(0)	(1)	(3)
# of shops at end of month	1,783	1,794	1,804	1,811	1,797	1,803	1,803
	(18)	(18)	(18)	(17)	(17)	(16)	(16)

[2<sup>nd</sup> half]

(YoY change in sales)

		Mar.	Apr.	May	Jun.	Jul.	Aug.	2 <sup>nd</sup> half total	Full-year
Directly-managed 100-Yen shops	Same-store	106.2%	103.8%	104.8%	107.0%	104.4%		105.2%	103.8%
	Previous year	97.0%	97.3%	96.2%	98.3%	100.8%	98.6%	98.0%	98.5%
	All-store	105.7%	103.2%	104.4%	106.0%	102.7%		104.4%	103.8%
Company total		105.0%	102.9%	102.6%	106.5%	102.2%		103.8%	103.2%

(Number of 100-Yen shops)

# of shops opened	14	11	12	18	12		67	154
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of shops closed	6	12	8	14	8		48	101
	(0)	(1)	(0)	(1)	(0)		(2)	(5)
# of shops at end of month	1,811	1,810	1,814	1,818	1,822		1,822	1,822
	(16)	(15)	(15)	(14)	(14)		(14)	(14)

(Notes)

1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.