

September 7, 2018

**Notice Regarding August 2018 Monthly YoY Change
in Sales and Number of Shops**

Watts Co., Ltd. announces YoY change in sales and number of shops for the fiscal year ended August 31, 2018 (September 1, 2017 – August 31, 2018) as follows.

【1st half】

(YoY change in sales)

(%)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	100.6	96.5	100.7	99.8	98.2	97.5	98.9
	All-store	104.0	100.2	104.2	103.8	102.6	101.8	102.8
Company total		104.2	100.7	105.0	102.6	101.7	101.8	102.7

(Number of 100-Yen shops)

(Shops)

# of shops opened	21 (-)	14 (-)	17 (-)	8 (-)	7 (-)	14 (-)	81 (-)
# of shops closed	2 (-)	6 (1)	4 (-)	1 (-)	11 (4)	8 (3)	32 (8)
# of shops at end of month	1,106 (42)	1,114 (41)	1,127 (41)	1,134 (41)	1,130 (37)	1,136 (34)	1,136 (34)

【2nd half】

(YoY change in sales)

(%)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 nd half total	Full-year
Directly-managed 100-Yen shops	Same-store	100.1	99.5	98.2	100.9	100.0	99.0	99.6	99.3
	All-store	105.0	104.6	102.9	106.5	104.0	102.9	104.3	103.6
Company total		103.6	107.5	107.9	109.0	108.1	105.3	106.9	104.8

(Number of 100-Yen shops)

(Shops)

# of shops opened	15 (-)	10 (-)	9 (-)	10 (-)	13 (-)	3 (-)	60 (-)	141 (-)
# of shops closed	5 (-)	3 (-)	5 (-)	6 (1)	5 (1)	11 (-)	35 (2)	67 (10)
# of shops at end of month	1,146 (34)	1,153 (34)	1,157 (34)	1,161 (33)	1,169 (32)	1,161 (32)	1,161 (32)	1,161 (32)

- (Notes) 1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
 2. “100-Yen shops same-stores” are shops that are in operation for at least 13 months from the following month of opening.
 3. “Number of 100-Yen shops” is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.